IQVIA Connected Intelligence™



IQVIA

An integrated model for adopting AR-DRG's for publicly funded activity-based health insurance systems.

Winston Piddington – IQVIA ANZ Christian Ulrich – IQVIA Nordics Carles Illa – IQVIA Spain & LATAM

From IQVIA International – offices in 100 countries worldwide

© 2021. All rights reserved. IQVIA® is a registered trademark of IQVIA Inc. in the United States, the European Union, and various other countries.

Table of Contents



Introductions and Assumptions

- W Piddington + C Ulrich + Carles Illa.
- Assumptions



An integrated ABF insurance model - How it works

- A clear model emerged from our work for implanting AR-DRGs across the world.



When ABF breaks down

- Options for when the system does not work.



Ensuring balance of funding risk in the system





Introductions and Assumptions

Introduction



- Winston Piddington IQVIA International (Home team: Australia and Denmark)
 Experience: Australia, UK, Middle East, Asia, Ireland + consulting in numerous countries.
- MHE, MBA



Christian Ulrich – IQVIA International (Home Team: Denmark)

- Experience: Denmark, Middle East, South America, Australia, + consulting in numerous countries
- Msc. (Econ.)



- **Carles Illa** IQVIA International (Home Team: Spain[Madrid])
- Experience: Spain (Spanish talking world) South America, Middle East + consulting in numerous
- MPH, eMBA



Assumptions -

Before we start the presentation, we would like to ensure that we are speaking about health systems in the following scenario:

+ Health systems that are *predominately* publicly funded.

+ Want to build an "Activity-Based Funding" (ABF) process, rather than funding via a 'historical' or 'block' payment

+ Funding by activity is to ensure funding risk levels are balanced between purchaser (govts) and provider (hospitals)

+ Any payment to health care providers will be via a "bundled" service (i.e. a DRG)

+ Looking at adopting the AR-DRG



Assumptions -

Why do we think a model is needed?

+ Activity Based Funding system - simple system to adopt - but easy to get wrong

(some here may think the model provided is too simple)

+ Years of pain.

- + Seeing value from a system as soon as possible,.
- + Devaluing investment/breaking focus.

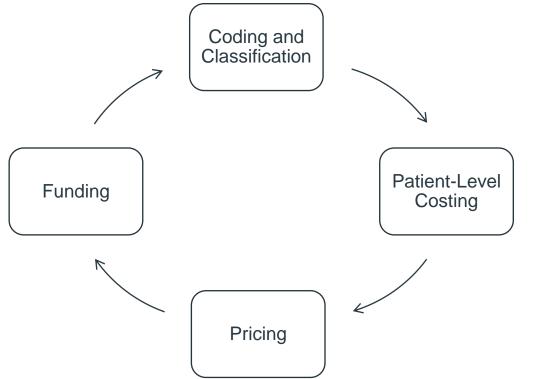




An integrated ABF insurance model –

How it works

The basic components



The four basic building blocks:

- + Coding and Classification:
- + Patient-level costing
- + Pricing:
- + Funding:

As well as this, IQVIA considers these systems also need:

- + A feedback processes between the four basic components
- + An integrated activity reporting process,
- + Audit process



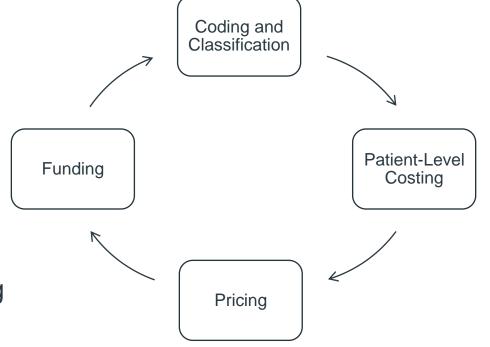
The problems if only the 'basics' are adopted

The problem if only the basics of a DRG system are adopted, are that each module has **no correlation** to the other – issues are only visible once the system starts to break down (completes first iteration of the one-way process):

+ Funding on Coding and Classification data without

feedback: if a health provider is only funded on its coding and classification data, then there is no ability for the public insurer to check if a health provider is 'gaming' the system. This creates massive funding risk for the insurer.

+ Pricing and Funding without system checks for sustainability: if prices for care set are not sustainable, then the funding mechanism will see hospitals with funding shortfalls or bankruptcy. This creates massive funding risk for the provider, and (in the long-run) the insurer.



Why a feedback loop is required.

Each and every constituent part of an ABF model is reliant on the other to lower BOTH public insurer and public health provider funding risk.

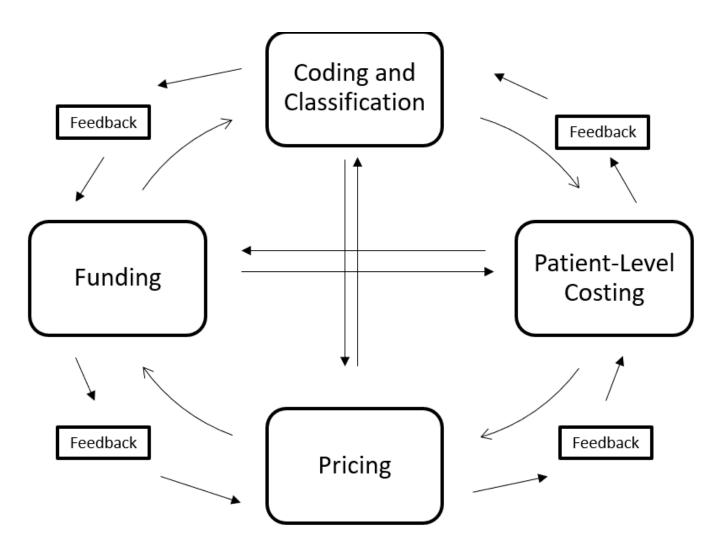
<u>example</u>: A DRG system is built on bundles of care with similar resource consumption. How does coding and classification know a bundle of care has the same cost without feedback from patient-level costing?

example: how does funding know if it should include a payment for a high-cost drug if the pricing system does not know if it needs to include it in the pricing for a DRG?

example: Pricing needs to know what is included and not included in the costing of health services (patient-level costing should be agnostic to pricing mechanisms)



Why a feedback loop is required.





Why Activity Reporting and Audit is necessary?

Crucial add-ons that ensure a system is integrated and tied together.

Two further integrated modules required for an ABF model is **Activity reporting & Audits**.

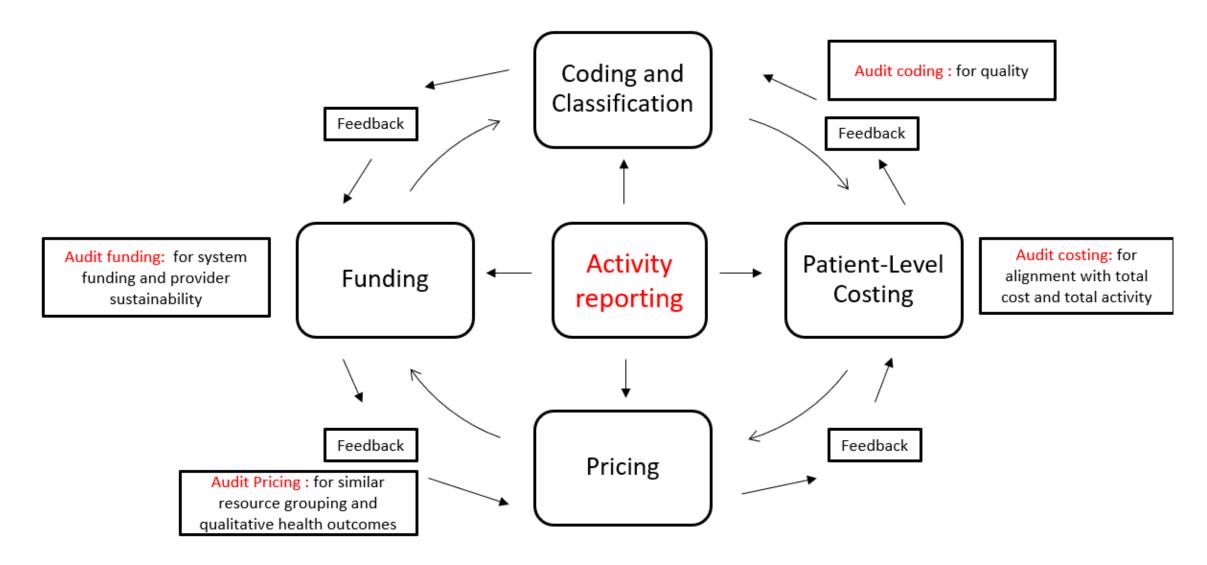
<u>example</u>: Bottom-up patient level costing is, in its essence, is a simple equation: *Cost of activity X activity provided* = *cost of provision of service.* The best check for the accuracy of costing is to audit against activity reported and total provider public spend.

<u>example</u>: how does coding and classification know that it is grouping against the same care if the acuity accuracy of the DRG is not checked (Note: costing is also a great feedback loop for coding and classification)

<u>example</u>: Pricing needs to know what is included and not included in the costing of health services (patient-level costing should be agnostic to pricing mechanisms)



The Integrated Model.





When ABF breaks down

What options do we have?

+ No international funding system can perfectly cover all healthcare case types, but there can be checks and balances in a integrated ABF insurance model that ensure balanced public health funding risk.

+ Activity and cost reporting can ensure adequate inlier and outlier control for both insurer and funding body – as long as the inlier and outlier process is robust and transparent (discussion: L3/H3 inlier/outlier model needs all providers costing information to balance risk)

+ Outliers will still need 'some' funding, or a 'provider of last resort' mechanism – if there will be 'hard' cut offs to outlier cases.

+ However, providers will need to be able to discuss one-off cases when all insurance mechanisms are broken – with a balance of funding risk struck.



When ABF breaks down

What options do we have - continued

+ National Services - if a healthcare provider is asked or agrees to offer a nation-wide service, then there needs to be a funding mechanism that covers this service (examples are specialized burns or poisoning call/care centres)

+ Stand-by Services - some services need to be able to be called upon/be on standby to provide care, but do not have the throughput to justify funding on an ABF basis.

+ Healthcare providers will need to have mechanisms, in an ABF system, to discuss one-off cases when all insurance mechanisms are not working as expected – with a balance of funding risk struck between the national funding body and the healthcare provider.



When ABF breaks down

What options do we have - continued

+ National Services - if a healthcare provider is asked or agrees to offer a nation-wide service, then there needs to be a funding mechanism that covers this service (examples are specialized burns or poisoning call/care centres)

+ Stand-by Services - some services need to be able to be called upon/be on standby to provide care, but do not have the throughput to justify funding on an ABF basis.

+ Healthcare providers will need to have mechanisms, in an ABF system, to discuss one-off cases when all insurance mechanisms are not working as expected – with a balance of funding risk struck between the national funding body and the healthcare provider.



The Integrated Model.

Investing in an Activity Based Funding model for public health insurance systems is costly and time-consuming.

ABF systems need to have checks and balances that a fully integrated ABF model brings.

An integrated model includes the four basic modules, plus;

- + A feedback processes between the four basic components
- + An integrated activity reporting process,
- + Audit process

By adopting only certain modules of the system and not integrating these modules, then the system will not give the balances that ABF system can provide, between a Public Health Insurer and the health providers.





Questions & Answers







Please contact us for more information

Winston Piddington

Associate Director, Health Classification, Costing and Reimbursement Payer Provider & Government Solutions - Australia and International

+61 [0]487 287501 winston.piddington@igvia.com

Christian Ulrich

Subject Specialist, Health Classification, Costing and Reimbursement Payer Provider & Government Solutions – Denmark and International

+45 28 88 83 10 culrich@dk.imshealth.com